

**City of Lynchburg  
Bid Tabulation Form**

| CITY BID NO : 2016-051  |                    | PROJECT NAME: Audio Visual Solution for Learning Spaces in Heritage High School |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
|---|--------------------|---|-------------------------------|----------------------------------|--------------------|-----------------------------------|----------------------------------|----------------------------------|------------------|---------------------------|--------------------|----------------------|--|--|--|--|--|
| BID OPENING DATE:03/29/2016                                     |                    | UNSEALED BID:   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| BUYER: Lisa Moss  |                    | SEALED BID:   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| TABULATOR: Lisa Moss  |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| VENDOR/CONTRACTOR   |                    |   |                               |                                  |                    | AV3, Inc.                         |                                  |                                  |                  |                           |                    | CDW Government, LLC. |  |  |  |  |  |
| TERMS/DELIVERY  |                    |   |                               |                                  |                    | Yes                               |                                  |                                  |                  |                           |                    | Yes                  |  |  |  |  |  |
| ADDENDA ACKNOWLEDGEMENT   |                    |   |                               |                                  |                    | Yes                               |                                  |                                  |                  |                           |                    | Yes                  |  |  |  |  |  |
| BID BOND  |                    |   |                               |                                  |                    | N/A                               |                                  |                                  |                  |                           |                    | N/A                  |  |  |  |  |  |
| <b>Lot A: Hardware Cost Per Room Type</b>                       |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| QTY   | TYPE               | INDIVIDUAL<br>HARDWARE<br>PRICING   | INDIVIDUAL<br>3 YEAR WARRANTY | INDIVIDUAL<br>INSTALL<br>PRICING | TOTAL PRICING      | INDIVIDUAL<br>HARDWARE<br>PRICING | INDIVIDUAL<br>3 YEAR<br>WARRANTY | INDIVIDUAL<br>INSTALL<br>PRICING | TOTAL<br>PRICING |                           |                    |                      |  |  |  |  |  |
| 5   | Type 1             | \$18,853.14   | Included w/purchase           | \$11,976.00                      | \$154,145.70       | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
| 35  | Type 2             | \$9,016.47  | Included w/purchase           | \$6,622.85                       | \$547,376.20       | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
| 27  | Type 3             | \$4,996.44  | Included w/purchase           | \$3,308.55                       | \$224,234.73       | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
| 15  | Direct Connect     | \$1,298.50  | Included w/purchase           | \$3,100.00                       | \$65,977.50        | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
| 1   | A25 - Forum        | \$1,722.66  | Included w/purchase           | \$4,520.00                       | \$6,242.66         | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
| 1   | G09 - Stage        | \$1,648.46  | Included w/purchase           | \$4,520.00                       | \$6,168.46         | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
| 1   | Training           | NA  | NA                            | NA                               | \$625.00           | No Bid                            | No Bid                           | No Bid                           | No Bid           |                           |                    |                      |  |  |  |  |  |
|   |                    |   |                               |                                  | <b>TOTAL LOT A</b> |                                   |                                  |                                  |                  |                           | <b>TOTAL LOT A</b> | No Bid               |  |  |  |  |  |
| ** LOT A: OPTIONAL ITEMS: NOT TO BE INCLUDED IN LOT PRICING: ** |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
|   |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  | <b>Pricing</b>            |                    |                      |  |  |  |  |  |
|   |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  | No Bid                    |                    |                      |  |  |  |  |  |
| <b>ROOM TYPE</b>  | <b>Description</b> | <b>Pricing</b>  |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| 1   | Recorded Classroom | 5635.34   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| 2   | Recorded Classroom | 5635.34   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| 3   | Recorded Classroom | 5635.34   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| Direct Connect  | Recorded Classroom | 5635.34   |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
|   |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  | <b>Individual Pricing</b> |                    |                      |  |  |  |  |  |
|   |                    |   |                               |                                  |                    |                                   |                                  |                                  |                  | No Bid                    |                    |                      |  |  |  |  |  |
| 1   | WiPG-1500          | \$695.00  |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |
| 1   | INLITESHOW4        | \$325.00  |                               |                                  |                    |                                   |                                  |                                  |                  |                           |                    |                      |  |  |  |  |  |

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| Christ Communications, Inc.       |                                  |                                  |                           | Christ Communications, Inc.       |                                  |                                  |                           | Templeton Vest                    |                                  |                                  |                           |
|-----------------------------------|----------------------------------|----------------------------------|---------------------------|-----------------------------------|----------------------------------|----------------------------------|---------------------------|-----------------------------------|----------------------------------|----------------------------------|---------------------------|
| Yes                               |                                  |                                  |                           | Yes                               |                                  |                                  |                           | Yes                               |                                  |                                  |                           |
| Yes                               |                                  |                                  |                           | Yes                               |                                  |                                  |                           | Yes                               |                                  |                                  |                           |
| N/A                               |                                  |                                  |                           | N/A                               |                                  |                                  |                           | N/A                               |                                  |                                  |                           |
| ALTERNATE: WYRESTORM              |                                  |                                  |                           |                                   |                                  |                                  |                           |                                   |                                  |                                  |                           |
| INDIVIDUAL<br>HARDWARE<br>PRICING | INDIVIDUAL<br>3 YEAR<br>WARRANTY | INDIVIDUAL<br>INSTALL<br>PRICING | TOTAL<br>PRICING          | INDIVIDUAL<br>HARDWARE<br>PRICING | INDIVIDUAL<br>3 YEAR<br>WARRANTY | INDIVIDUAL<br>INSTALL<br>PRICING | TOTAL<br>PRICING          | INDIVIDUAL<br>HARDWARE<br>PRICING | INDIVIDUAL<br>3 YEAR<br>WARRANTY | INDIVIDUAL<br>INSTALL<br>PRICING | TOTAL<br>PRICING          |
| \$11,462.10                       | Included                         | \$720.30                         | \$60,912.00               | \$17,585.40                       | Included                         | \$862.05                         | \$92,237.25               | \$14,809.00                       | \$0.00                           | \$1,410.00                       | \$81,095.00               |
| \$6,682.25                        | Included                         | \$401.36                         | \$247,926.35              | \$10,315.86                       | Included                         | \$649.16                         | \$383,775.70              | \$8,927.00                        | \$0.00                           | \$747.00                         | \$338,590.00              |
| \$4,871.01                        | Included                         | \$250.16                         | \$138,271.59              | \$4,739.59                        | Included                         | \$368.81                         | \$137,926.80              | \$6,952.00                        | \$0.00                           | \$520.00                         | \$201,744.00              |
| \$1,437.21                        | Included                         | \$131.78                         | \$23,534.85               | \$1,437.21                        | Included                         | \$131.78                         | \$23,534.85               | \$1,911.00                        | \$0.00                           | \$276.00                         | \$32,805.00               |
| \$4,879.29                        | Included                         | \$426.04                         | \$5,305.33                | \$5,141.36                        | Included                         | \$809.81                         | \$5,951.17                | \$7,258.00                        | \$0.00                           | \$598.00                         | \$7,856.00                |
| \$1,428.94                        | Included                         | \$294.26                         | \$1,723.20                | \$1,428.94                        | Included                         | \$294.26                         | \$1,723.20                | \$2,221.00                        | \$0.00                           | \$434.00                         | \$2,655.00                |
| N/A                               | N/A                              | N/A                              | \$2,000.00                | N/A                               | N/A                              | N/A                              | \$2,000.00                | N/A                               | N/A                              | N/A                              | \$671.00                  |
| <b>TOTAL LOT A</b>                |                                  |                                  | <b>\$479,673.32</b>       | <b>TOTAL LOT A</b>                |                                  |                                  | <b>\$647,148.97</b>       | <b>TOTAL LOT A</b>                |                                  |                                  | <b>\$665,416.00</b>       |
|                                   |                                  |                                  | <b>Pricing</b>            |                                   |                                  |                                  | <b>Pricing</b>            |                                   |                                  |                                  | <b>Pricing</b>            |
|                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | \$17,563.00               |
|                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | \$17,563.00               |
|                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | \$17,563.00               |
|                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | No Bid                    |                                   |                                  |                                  | \$18,271.00               |
|                                   |                                  |                                  | <b>Individual Pricing</b> |                                   |                                  |                                  | <b>Individual Pricing</b> |                                   |                                  |                                  | <b>Individual Pricing</b> |
|                                   |                                  |                                  | \$630.50                  |                                   |                                  |                                  | \$630.50                  |                                   |                                  |                                  | \$650.00                  |
|                                   |                                  |                                  | \$375.30                  |                                   |                                  |                                  | \$375.30                  |                                   |                                  |                                  | \$454.00                  |

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|  |                    |  |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
|--|--------------------|--|---------------------------|------------------------|------------------------|----------------------|-----------------------------|------------------------|------------------------|----------------------|---------------------|--|
| <b>CITY BID NO : 2016-051</b>  |                    | <b>PROJECT NAME: Audio Visual Solution for Learning Spaces in Heritage High School</b> |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| <b>BID OPENING DATE:03/29/2016</b>   |                    | <b>UNSEALED BID:</b>   |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| <b>BUYER: Lisa Moss</b>  |                    | <b>SEALED BID:</b>   |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| <b>TABULATOR: Lisa Moss</b>  |                    |  |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| <b>VENDOR/CONTRACTOR</b>   |                    | <b>AV3, Inc.</b>   |                           |                        |                        |                      | <b>CDW Government, LLC.</b> |                        |                        |                      |                     |  |
| <b>TERMS/DELIVERY</b>  |                    | <b>Yes</b>   |                           |                        |                        |                      | <b>Yes</b>                  |                        |                        |                      |                     |  |
| <b>ADDENDA ACKNOWLEDGEMENT</b>   |                    | <b>Yes</b>   |                           |                        |                        |                      | <b>Yes</b>                  |                        |                        |                      |                     |  |
| <b>Lot B: Television and Mount Hardware</b>  |                    |  |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| (This is for the purchase of the materials only. No Installation costs are to be included with this bid. The successful bidder for Lot A will be responsible for coordination and installation of this equipment.) |                    |  |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| <b>QTY</b>   | <b>TYPE</b>        | <b>INDIVIDUAL PRICING</b>  | <b>3 YEAR WARRANTY</b>    | <b>TOTAL PRICING</b>   |                        |                      | <b>INDIVIDUAL PRICING</b>   | <b>3 YEAR WARRANTY</b> | <b>TOTAL PRICING</b>   |                      |                     |  |
| 68   | INF6501wAG         | \$2,350.55   | INCLUDED W/PURCHASE       | \$159,837.40           |                        |                      | \$2,000.50                  | 4 Yrs. Included        | \$136,034.00           |                      |                     |  |
| 98   | 2976453            | \$1,016.94   | INCLUDED W/PURCHASE       | \$99,660.12            |                        |                      | \$712.34                    | 4 Yrs. Included        | \$69,809.32            |                      |                     |  |
| 12   | E505               | \$1,016.94   | INCLUDED W/PURCHASE       | \$12,203.28            |                        |                      | \$725.00                    | 4 Yrs. Included        | \$8,700.00             |                      |                     |  |
| 1  | PA622U Room A25    | \$4,240.06   | INCLUDED W/PURCHASE       | \$4,240.06             |                        |                      | \$3,385.00                  | 4 Yrs. Included        | \$3,385.00             |                      |                     |  |
| 1  | PA622U Room G09    | \$4,240.06   | INCLUDED W/PURCHASE       | \$4,240.06             |                        |                      | \$3,385.00                  | 4 Yrs. Included        | \$3,385.00             |                      |                     |  |
| 1  | Training           | NA   | NA                        | NA                     |                        |                      | NA                          | NA                     | NA                     |                      |                     |  |
| <b>TOTAL LOT B:</b>  |                    |  |                           | <b>\$280,180.92</b>    |                        |                      | <b>TOTAL LOT B</b>          |                        |                        |                      | <b>\$221,313.32</b> |  |
| <b>Lot C: Video Wall, Digital Signage, Software, License, and Install Cost</b>   |                    |  |                           |                        |                        |                      |                             |                        |                        |                      |                     |  |
| <b>Qty</b>   | <b>Manufacture</b> | <b>Description</b>   | <b>INDIVIDUAL PRICING</b> | <b>3 YEAR WARRANTY</b> | <b>INSTALL PRICING</b> | <b>TOTAL PRICING</b> | <b>INDIVIDUAL PRICING</b>   | <b>3 YEAR WARRANTY</b> | <b>INSTALL PRICING</b> | <b>TOTAL PRICING</b> |                     |  |
| 1  | NEC                | NEC 3X3 VIDEO WALL   | \$25,477.20               | Included with purchase | \$5,722.66             | \$31,199.86          | \$22,408.08                 | 4 Yr. Included         | \$2,571.09             | \$24,979.17          |                     |  |
| 6  | NEC                | 55" LED COMMERCIAL DISPLAY   | \$1,620.00                | Included with purchase | \$5,722.66             | \$15,442.66          | \$1,434.47                  | 4 Yr. Included         | \$1,800.00             | \$10,406.82          |                     |  |
| 6  | NEC                | 46" LED COMMERCIAL DISPLAY   | \$1,006.56                | Included with purchase | \$5,722.66             | \$11,762.02          | \$907.83                    | 4 Yr. Included         | \$1,500.00             | \$6,946.98           |                     |  |
| 16   | NEC                | OPS PC W/INTEL BOARD   | \$1,598.40                | Included with purchase | \$25,574.40            | \$25,574.40          | \$1,210.00                  | 3 Yr Included          | \$1,600.00             | \$20,960.00          |                     |  |
| 1  | NEC                | CONTROL NODE   | \$2,063.88                | Included with purchase | \$2,063.88             | \$2,063.88           | \$1,755.18                  | 3 Yr Included          | \$100.00               | \$1,855.18           |                     |  |
| 1  | NEC                | STREAMER NODE HARDWARE   | \$3,314.52                | Included with purchase | \$3,314.52             | \$3,314.52           | \$2,823.56                  | 3 Yr Included          | \$100.00               | \$2,923.56           |                     |  |
| 1  | NEC                | 20" WS LED BACKLIT IPS LCD   | \$163.08                  | Included with purchase | \$163.08               | \$163.08             | \$140.00                    | 3 Yr Included          | \$100.00               | \$240.00             |                     |  |
| 6  | NEC                | WALL MOUNT 32"-65"   | \$110.16                  | Included with purchase | \$660.96               | \$660.96             | \$94.00                     | 3 Yr Included          | \$150.00               | \$714.00             |                     |  |

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| <b>Christ Communications, Inc.</b> |                        |                        |                      | <b>Christ Communications, Inc.</b> |                        |                        |                      | <b>Templeton Vest</b>     |                        |                        |                      |
|------------------------------------|------------------------|------------------------|----------------------|------------------------------------|------------------------|------------------------|----------------------|---------------------------|------------------------|------------------------|----------------------|
| <b>Yes</b>                         |                        |                        |                      | <b>Yes</b>                         |                        |                        |                      | <b>Yes</b>                |                        |                        |                      |
| <b>Yes</b>                         |                        |                        |                      | <b>Yes</b>                         |                        |                        |                      | <b>Yes</b>                |                        |                        |                      |
| <b>INDIVIDUAL PRICING</b>          | <b>3 YEAR WARRANTY</b> | <b>TOTAL PRICING</b>   |                      | <b>INDIVIDUAL PRICING</b>          | <b>3 YEAR WARRANTY</b> | <b>TOTAL PRICING</b>   |                      | <b>INDIVIDUAL PRICING</b> | <b>3 YEAR WARRANTY</b> | <b>TOTAL PRICING</b>   |                      |
| No Bid                             | No Bid                 | No Bid                 |                      | No Bid                             | No Bid                 | No Bid                 |                      | \$3,092.00                | \$160.00               | \$221,136.00           |                      |
| No Bid                             | No Bid                 | No Bid                 |                      | No Bid                             | No Bid                 | No Bid                 |                      | \$1,356.00                | \$0.00                 | \$132,888.00           |                      |
| No Bid                             | No Bid                 | No Bid                 |                      | No Bid                             | No Bid                 | No Bid                 |                      | \$1,185.00                | \$0.00                 | \$14,220.00            |                      |
| No Bid                             | No Bid                 | No Bid                 |                      | No Bid                             | No Bid                 | No Bid                 |                      | \$5,532.00                | \$0.00                 | \$5,532.00             |                      |
| No Bid                             | No Bid                 | No Bid                 |                      | No Bid                             | No Bid                 | No Bid                 |                      | \$5,532.00                | \$0.00                 | \$5,532.00             |                      |
| No Bid                             | No Bid                 | No Bid                 |                      | No Bid                             | No Bid                 | No Bid                 |                      | N/A                       | N/A                    | N/A                    |                      |
| <b>TOTAL LOT B</b>                 |                        |                        | <b>No Bid</b>        | <b>TOTAL LOT B</b>                 |                        |                        | <b>No Bid</b>        | <b>TOTAL LOT B</b>        |                        |                        | <b>\$379,308.00</b>  |
| <b>INDIVIDUAL PRICING</b>          | <b>3 YEAR WARRANTY</b> | <b>INSTALL PRICING</b> | <b>TOTAL PRICING</b> | <b>INDIVIDUAL PRICING</b>          | <b>3 YEAR WARRANTY</b> | <b>INSTALL PRICING</b> | <b>TOTAL PRICING</b> | <b>INDIVIDUAL PRICING</b> | <b>3 YEAR WARRANTY</b> | <b>INSTALL PRICING</b> | <b>TOTAL PRICING</b> |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$30,512.00               | \$0.00                 | \$2,368.00             | \$32,880.00          |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$1,939.00                | \$0.00                 | \$39.00                | \$11,868.00          |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$1,206.00                | \$0.00                 | \$39.00                | \$7,470.00           |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$1,620.00                | \$0.00                 | \$0.00                 | \$25,920.00          |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$2,269.00                | \$0.00                 | \$0.00                 | \$2,269.00           |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$3,603.00                | \$0.00                 | \$0.00                 | \$3,603.00           |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$205.00                  | \$0.00                 | \$0.00                 | \$205.00             |
| No Bid                             | No Bid                 | No Bid                 | No Bid               | No Bid                             | No Bid                 | No Bid                 | No Bid               | \$164.00                  | \$0.00                 | \$0.00                 | \$984.00             |

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|  |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |
|--|-----------|--|------------|-------------------------|----------------------------------|---------------------|-----------------------------|-------------------|----------|-------------|--------------------|--|
| <b>CITY BID NO : 2016-051</b>              |           | <b>PROJECT NAME: Audio Visual Solution for Learning Spaces in Heritage High School</b> |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| <b>BID OPENING DATE:03/29/2016</b>         |           | <b>UNSEALED BID:</b>   |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| <b>BUYER: Lisa Moss</b>                    |           | <b>SEALED BID:</b>   |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| <b>TABULATOR: Lisa Moss</b>                |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| <b>VENDOR/CONTRACTOR</b>                   |           | <b>AV3, Inc.</b>   |            |                         |                                  |                     | <b>CDW Government, LLC.</b> |                   |          |             |                    |  |
| <b>TERMS/DELIVERY</b>                      |           | <b>Yes</b>   |            |                         |                                  |                     | <b>Yes</b>                  |                   |          |             |                    |  |
| <b>ADDENDA ACKNOWLEDGEMENT</b>             |           | <b>Yes</b>   |            |                         |                                  |                     | <b>Yes</b>                  |                   |          |             |                    |  |
| 1  | HIPERWALL | HIPERWALL STD CTRL LIC   | \$2,160.00 | No Warranty for License | Included with Video Wall Install | \$2,160.00          | \$2,033.95                  | 2 Yr Subscription | \$150.00 | \$2,183.95  |                    |  |
| 1  | HIPERWALL | SECONDARY CONTROL  | \$1,104.84 | No Warranty for License | Included with Video Wall Install | \$1,104.84          | \$1,016.48                  | 2 Yr Subscription | \$100.00 | \$1,116.48  |                    |  |
| 15   | HIPERWALL | HIPERWALL STD SENDER LIC   | \$1,104.84 | No Warranty for License | Included with Video Wall Install | \$16,572.60         | \$948.71                    | 2 Yr Subscription | \$250.00 | \$14,480.65 |                    |  |
| 5  | HIPERWALL | HIPERWALL STD SENDER LIC   | \$1,104.84 | No Warranty for License | Included with Video Wall Install | \$5,524.20          | \$1,016.48                  | 2 Yr Subscription | \$100.00 | \$5,182.40  |                    |  |
| 1  | HIPERWALL | HIPERWALL STREAMER SUB STD ED 1Y   | \$221.40   | No Warranty for License | Included with Video Wall Install | \$221.40            | \$205.00                    | 2 Yr Subscription | \$150.00 | \$355.00    |                    |  |
| 1  | HIPERWALL | HIPERWALL CTRL SUB UPDATES 1Y  | \$441.72   | No Warranty for License | Included with Video Wall Install | \$441.72            | \$407.00                    | 2 Yr Subscription | \$150.00 | \$557.00    |                    |  |
| 1  | HIPERWALL | SECONDARY CONTROL  | \$221.40   | No Warranty for License | Included with Video Wall Install | \$221.40            | \$200.00                    | 2 Yr Subscription | \$50.00  | \$250.00    |                    |  |
| 15   | HIPERWALL | HIPERWALL DISPLAY SUB UPDATES 1Y   | \$221.40   | No Warranty for License | Included with Video Wall Install | \$3,321.00          | \$203.50                    | 2 Yr Subscription | \$250.00 | \$3,302.50  |                    |  |
| 5  | HIPERWALL | HIPERWALL SEND SUB STD ED 1Y   | \$221.40   | No Warranty for License | Included with Video Wall Install | \$1,107.00          | \$203.50                    | 2 Yr Subscription | \$150.00 | \$1,167.50  |                    |  |
| 1  | HIPERWALL | HIPERWALL STREAMER SUB STD ED 1Y   | \$221.40   | No Warranty for License | Included with Video Wall Install | \$221.40            | \$200.00                    | 2 Yr Subscription | \$100.00 | \$300.00    |                    |  |
| 1  | N/A       | 2 DAY ONSITE TRAINING  | N/A        | N/A                     | N/A                              | NA                  | N/A                         | N/A               | N/A      | NA          |                    |  |
| <b>TOTAL LOT C</b>                         |           |  |            |                         |                                  | <b>\$121,076.94</b> | <b>TOTAL LOT C</b>          |                   |          |             | <b>\$97,921.19</b> |  |
| <b>COMMENTS</b>                            |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| AWARD TO:                                  |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| LOWEST BIDDER? ***IF NO, JUSTIFICATION IS: |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| PREPARED BY: Lisa Moss Date: 04/04/2016    |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |
| APPROVED BY: Date:                         |           |  |            |                         |                                  |                     |                             |                   |          |             |                    |  |

