December 5, 2014

INVITATION FOR BID # 15-957

100 HP BACKHOE-LOADER
WATER RESOURCES

Quantity: 1

DUE: 2:00 PM, Tuesday, December 30, 2014

Invitation for Bid Prepared By:
Florence Randolph, Purchasing Technician, VCA
www.lynchburgva.gov

THE CITY OF LYNCHBURG
LYNCHBURG, VIRGINIA

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS

(Bidder: The general rules and conditions that follow apply to all purchases by the City of Lynchburg, through its Procurement Division and become a definite part of each formal solicitation, purchase order or other award issued by the Procurement Division, unless otherwise specified. Bidders or their authorized representatives are expected to fully inform themselves as to the conditions, requirements and specifications before submitting bids. Failure to do so will be at the bidder's own risk, and a bidder cannot secure relief from the conditions on the plea of error.)

Subject to all applicable laws, ordinances, policies, resolutions, regulations and all limitations imposed thereby, bids on all solicitations issued by the Procurement Division will bind bidders to the conditions and requirements herein set forth unless otherwise specified in the solicitation.

1. DEFINITIONS: The definitions in the Virginia Public Procurement Act and Lynchburg Public Procurement Code apply. In addition, the following definitions apply to these General Conditions and Instructions to Bidders:

   a. BID: The written offer of a bidder to the City, submitted in response to a solicitation by the City, to provide the City specific goods or services at specified prices and/or other conditions specified in the solicitation, unless indicated to the contrary, as used herein, bid includes a bid submitted in response to an Invitation for Bid.

   b. BIDDER: Any person who submits a bid to the City.

   c. CITY: The City of Lynchburg, Virginia

   d. CONTRACTOR: Any person, including without limitation, any company, individual, firm, corporation, partnership joint venture, or other organization with which the City contracts.

   e. INVITATION FOR BID (IFB): A written request made to prospective vendors (bidders) for their bids on goods or services desired by the City when initiating Contractor selection by means of Competitive Sealed Bidding.

   f. NON-PROFESSIONAL SERVICES: Any services not specifically identified as professional services in the definition of professional services

   g. PROCUREMENT MANAGER: The Procurement Manager employed by the City.

   h. SOLICITATION: The document published by the City notifying the public and prospective bidders that the City is seeking vendors to submit bids to provide goods or services to the City and providing information regarding the procurement process, the City's requirements, and terms and conditions of any resulting contract.

   i. STATE: Commonwealth of Virginia.

SPECIFICATIONS

2. QUESTIONS OR COMMENTS: For City solicitations done through the Procurement Division, all contact between bidders or prospective bidders and the City shall be only with the Procurement Division. Any questions which may arise as a result of this solicitation may be addressed to Florence Randolph, Purchasing Technician, at 434-455-3970, or by email to **florence.randolph@lynchburgva.gov**. Inquiries must be received at least 7 business days prior to the due date in order to be considered. Contact initiated by a bidder concerning this solicitation with any other City representative, not expressly authorized elsewhere in this document, is prohibited. No bidder or potential bidder shall initiate or engage in any discussions with any other employee of

the City or any member of the City Council while a solicitation is outstanding concerning the contents of such solicitation or with the intent to influence or interfere with the contract award authorized by and described in such solicitation. A violation hereof may result in the disqualification of such bidder.

3. ADDENDA: Any changes or supplemental instructions to this Invitation for Bid shall be in the form of written addenda. All addenda are downloadable from the Procurement web site at **http://www.lynchburgva.gov/current-solicitations.** Each bidder is responsible for determining that all addenda issued have been received and shall acknowledge receipt of all addenda in the space provided or by returning a copy of each signed addendum. Failure to do so may result in rejection of the bid. All addenda so issued shall become part of the IFB and any resulting contract documents. Oral answers shall not be authoritative and shall not provide any basis for reliance by a bidder.

4. BRAND NAME OR EQUAL ITEMS: Unless otherwise provided in the Invitation for Bid, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named. Such a brand name conveys the general style, type, character and quality of the article desired, and any article which the City, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended shall be accepted.

5. FORMAL SPECIFICATIONS: When an Invitation for Bid indicates that it is a "formal specification" (no substitute), or otherwise states that the article specified, and no other, shall be provided, then the bidder shall furnish the article in strict conformity with the specification and may not offer a purported equal or substitute. The bidder shall abide by and comply with the true intent of the specifications and not take advantage of any unintentional error or omission. The bidder shall fully complete every part as the true intent and meaning of the specifications and drawings. Whenever a specification requires articles, materials, or workmanship to conform to laws, ordinances, regulations, building codes, underwriter laboratory standards, ASTM standards, or similar law or standards, the specification shall be construed to require at least the minimum acceptable standard allowed by the cited law or standard under the circumstances unless otherwise indicated.

6. OMISSIONS AND DISCREPANCIES: Unless otherwise indicated, any specification for an item of equipment shall be interpreted to include not only the item of equipment specified, but also those parts, items, appurtenances and accessories reasonably necessary to make the equipment complete and working.

BID PROCESS

7. TIME FOR RECEIVING BIDS: All sealed bids will be received in the Procurement Division Office, Third Floor, City Hall. It is the responsibility of the bidder to ensure bids are received by Procurement Staff and time stamped prior to the deadline for bids. Bids received prior to the time of opening will be securely kept unopened. No responsibility will be attached to the Procurement Division for the premature opening of a bid not properly addressed, received, and identified. Any bid opened prematurely will be resealed and kept securely until the time of opening. Bids, to include addenda or changes to a response, shall not be accepted via a FAX machine or by Internet E-mail. Late bids will not be accepted and will be returned unopened.

8. SIGNATURE: All bids shall be signed on the Terms and Signature Sheet in order to be considered. Bids submitted without a signature shall be rejected. If the Bidder is a partnership or corporation, the Bidder shall show the title of the individual signing the bid, and if the individual is not an officer of the partnership or corporation, if requested, the Bidder shall submit proof that the individual has the authority to bind the partnership or corporation.

9. BID BONDS: Only when specifically requested in the bid documents shall each bid be accompanied by a bid bond with surety satisfactory to the City or a Cashier's or a Certified Check, made payable to the City of Lynchburg. In the event of default by the Bidder, the deposit shall be and represent liquidated damages to the City. Bids received without a bid bond, when specifically requested, shall be rejected.

10. BID MODIFICATION AND WITHDRAWAL: Any bidder may withdraw or modify its bid, in writing containing the original signature of the bidder, which writing must be received by the City prior to the date and time set for submission of bids. Withdrawal or modification must be in writing and be delivered by one of the following means: (i) hand delivery by the bidder itself, a courier, or other delivery service; (ii) by mail (no consideration shall be given to any postmark); or (iii) by marking(s) on the exterior of the bid submission envelope, but only if the marking is dated and includes the original signature of the bidder. Written modifications of bids should not reveal the bid price contained in the previously submitted sealed bid, but should simply provide the desired addition, subtraction or modification, so that the final price or terms of the bid will not be known to the City until the sealed bids are opened. Modifications shall be on the interior envelope and sealed prior to submittal. No bid shall be altered or amended after the specified time for opening.

11. BIDDERS PRESENT: At the time fixed for the opening of sealed bids, their contents will be made public for the information of bidders and other interested parties who may be present either in person or by representative. All bids will be opened at the time and place specified and read publicly and remain available for inspection in the Procurement Division during regular City business hours by bidders prior to award (unless a determination is made not to make an award) and by the general public after an award is made. The City will post all notices of award to the Procurement Website.

12. WITHDRAWAL OF BIDS: A bidder may withdraw its bid from consideration if the price bid was substantially lower than the other bids due solely to a mistake therein, provided the bid was submitted in good faith, and the mistake was a clerical mistake, as opposed to a judgment mistake, and was actually due to an unintentional arithmetic error or an unintentional omission of a quantity of work, labor or material made directly in the compilation of a bid, which can be clearly shown by objective evidence drawn from inspection of original working papers, documents and materials used in the preparation of the bid sought to be withdrawn. The following procedure as stated in Section 18.1-11 of the Lynchburg Procurement Code shall be used to request withdrawal of a bid:

    a. To withdraw a bid after bid opening due to error, a bidder must satisfy the substantive requirements of Va. Code §2.2-4330. In addition, the following procedures shall apply:

        1. The bidder shall give notice in writing of his claim of right to withdraw his bid within two business days after the conclusion of the bid opening procedure and shall submit original work papers with such notice.

        2. The mistake may be proved only from the original work papers, documents and materials delivered as required herein.

    b. This section shall be deemed to be incorporated automatically into all invitations to bid issued by the city pursuant to the Lynchburg public procurement code. Nonetheless, the city manager or his designee(s) should ensure that this section is set out in all invitations to bid.

    If a bid is withdrawn under the authority of this section and the solicitation is not cancelled, the lowest responsive and responsible remaining bid shall be deemed to be the low bid. No bidder who is permitted to withdraw a bid shall, for compensation, supply any materials or labor to or perform any contract or other work agreement for the person or firm to whom the contract is awarded or otherwise benefit, directly or indirectly, from the performance of the project for which the withdrawn bid was submitted.

13. ERRORS IN BID: When an error is made in extending the total prices, the unit bid price will govern. Erasures in bids must be initialed by the bidder. Carelessness in quoting prices or in preparation of the bid otherwise will not relieve the bidder. Bidders are cautioned to recheck their bids for possible errors. Errors discovered after public opening cannot be corrected, and the bidder will be required to perform if his bid is accepted, unless the bidder successfully withdraws its bid in accordance with paragraph 12, Withdrawal of Bids.

14. BIDDERS INTERESTED IN MORE THAN ONE BID: If more than one bid is offered by any one person, by or in the name of their clerk, partner, firm, or corporation, all such bids may be rejected. A contractor who has quoted prices on work or supplies to a bidder is not thereby disqualified from quoting prices to other bidders or firms submitting a bid directly for the work, material or supplies.

15. TAX EXEMPTION: The City of Lynchburg is exempt from payment of Federal Excise Tax and State and Local Sales and Use Tax on all tangible personal property purchased or leased by the City for its use or consumption. Tax exemption certification will be furnished upon request. Sales tax, however, is paid by the City on materials and supplies that are installed by a contractor and become a part of real property. Contractors are not exempt from paying taxes on these categories, as they are considered to be a cost of doing business and should be considered in pricing when preparing a bid.

16. PROPRIETARY INFORMATION: Section 2.2-4342-F of the Code of Virginia states: "Trade secrets or proprietary information submitted by a bidder, offeror, or contractor in connection with a procurement transaction or prequalification application submitted pursuant to subsection B of 2.2-4317 shall not be subject to the Virginia Freedom of Information Act (2.2-3700 et seq.); however, the bidder, offeror, or contractor shall (i) invoke the protections of this section prior to or upon submission of the data or other materials, (ii) identify the data or other materials to be protected, and (iii) state the reasons why protection is necessary." Bids not in compliance with section 2.2-4342F will be subject to disclosure.

17. GOVERNING LAW: Any contract resulting from this Invitation for Bid shall be governed by the provisions hereof and by the laws of the Commonwealth of Virginia. Any dispute arising out of this Contract shall be resolved in the Courts of the Commonwealth of Virginia, in and for the City of Lynchburg.

AWARD

18. AWARD DECISION: Before the Contract is awarded, the bidder submitting the lowest responsive bid must satisfy the City that it has the requisite organization, capital, equipment, ability, resources, personnel, management, business integrity, and experience in the type municipal work for which it has submitted a bid. The bidder shall verify to the City that it has the sufficient and qualified personnel to provide for the Contract Work. Failure by the lowest responsive bidder to sufficiently satisfy the City of its ability to meet any of the above requirements may serve as grounds for rejection of the bid.

    The Owner reserves the right to cancel the Advertisement for Bids, reject any and all bids, waive any and all informalities, and disregard all conforming, nonconforming, conditional bids or counterproposals.

19. FACTORS OTHER THAN PRICE IN AWARD DECISION: The following factors in addition to price (as they apply) shall be a consideration in the award decision:

    a. The ability to provide references which may substantiate past work performance and experience in the type of work required for the contract. The lowest responsive bidder(s) may be required to furnish a contractor qualifications statement, to include references, prior to any such award. The City may contact all references furnished by bidders. The right is further reserved by the City to contact references other than, and/or in addition to, those furnished by the bidder. If, in the sole opinion of the City, a bidder is determined to be non responsible as a result of any investigation conducted by or for the City, award will not be made to that bidder.

    b. The previous and existing compliance by the bidder with laws and ordinances relating to the contract or services.

    c. Whether the bidder is in arrears on a debt or contract or is in default on a security to the City or whether the bidder's county taxes or assessments are delinquent.

    d. The quality of performance/workmanship of previous contracts for goods and/or services delivered to or performed for the City.

    e. The timely completion of previous contracts for services or the timely delivery of past orders for goods.

f. The sufficiency of financial resources and its impact on ability of the bidder to perform the contract or provide the services.

g. The City reserves the right, at its option, to conduct on-site inspections of any bidder's facilities prior to award. The results of any such inspection will be considered by the City in determining bidder's capabilities of successfully administering the contract.

h. The ability and availability of the bidder to provide both quality and timely maintenance, service, and/or parts.

i. The resale value, life cycle costing and value analysis of a product.

j. The availability and capability of local and regional vendor support as it affects the quantity, quality, and timeliness of the goods and/or services.

k. Timely delivery of goods or timely completion of services as stated by bidder.

l. Substantial compliance or noncompliance with specifications set forth in bid as determined by the City.

m. Inventory capability as it relates to a particular bid.

n. Results of product testing.

o. Such other information as may be secured by the Procurement Manager having a bearing on the decision to award the contract.

20. AVAILABLE FUNDS: If the bid from the lowest responsible, responsive bidder exceeds available funding, pursuant to Section 18.1-9 of the Lynchburg Public Procurement Code, the Owner may negotiate with the apparent low bidder to obtain a contract price within available funds.

21. NOTICE OF AWARD/CONTRACT DOCUMENTS: A Notice of Award will be posted to the City's Procurement website within the time for acceptance specified in the solicitation shall be deemed to result in a contract binding on the bidder. To the extent they are included in or incorporated by the solicitation, the following documents are hereby incorporated in and shall form a part of the resulting contract:

a. City Solicitation Form/Award Notice and other documents which may be incorporated by reference, if applicable.

b. General Conditions and Instructions to Bidders.

c. Special Provisions.

d. Pricing Schedule.

e. Any Addenda/Amendments.

f. Purchase Order.

22. TIE BIDS: In the case of a tie bid, the City may give preference to goods, services, and construction produced in the City or provided by persons, firms or corporations having principal places of business in the City. If such choice is not available, preference shall then be given to goods and services produced in the Commonwealth pursuant to Section 2.2-4324 of the Code of Virginia. If no City or Commonwealth choice is available, the tie shall be decided by lot.

23. PROMPT PAYMENT DISCOUNT: If discounts for prompt payment are offered by the bidder, it is required that a minimum of twenty (20) days be allowed for payment. Discounts for prompt payment will not be considered in the evaluation of bids. Discounts for prompt payment will be shown on the purchase order/contract and taken if invoices are processed and payment made within the stipulated time frame. If discounts are not offered, payment shall be made thirty (30) days after receipt of an approved invoice by the City.

24. INSPECTION-ACCEPTANCE: The goods and/or services delivered as a result of this bid shall remain the property of the seller until a physical inspection is made, and thereafter accepted to the satisfaction of the City. In the event the goods and/or services supplied to the City are found to be defective or do not conform to specifications, the City reserves the right to cancel the order upon notice (verbal or in writing) to the seller and return goods to seller at the seller's expense.

25. DEFINITE BID QUANTITIES: Subject to the City's right to termination for convenience, where quantities are specifically stated, acceptance will bind the City to order quantities specified and to pay for, at contract prices, all such supplies or services delivered that meet specifications and conditions of the contract. However, the City will not be required to accept delivery of any balances unordered, as of the contract expiration date, unless the Contractor furnished the Procurement Manager with a statement of unordered balances not later than ten (10) days after the termination date of the contract.

26. REQUIREMENTS BID QUANTITIES: On "Requirement" bids, acceptance will bind the City to pay for, at unit bid prices, only quantities ordered and delivered.

    a. Whenever a bid is sought seeking a source of supply for a requirements contract for goods and/or services, the quantities or usage shown are estimates only. No guarantee or warranty is given or implied by the City as to any minimum or total amount that may or may not be purchased from any resulting contracts.

    b. The City reserves the right, at its sole option, to renew the contract for consecutive terms.

    c. The City reserves the right to award bids for requirements contracts based on the pricing of the initial term of the contract or any combination of initial and renewal terms.

    d. The City may award a bid to a single contractor or to multiple contractors.

    e. The City reserves the right not to renew the contract at the end of the initial term or any subsequent term.

    f. The City reserves the right to terminate the contract upon written notice to the contractor(s).

    g. In the event that a requirements contract is awarded for goods and/or services, the City reserves the right to bid individual purchases if the City deems it will best serve their interest.

    h. It is understood and agreed to between the parties in a resulting contract that the City shall not be obligated to purchase or pay for materials under such contract unless and until they are ordered and delivered.

    i. Bids based on a firm price or those including a "downward escalator" clause for a requirements contract term may be given preference over lower ones bearing an "escalator" clause.

    j. The City has the right to extend this contract up to and not to exceed one hundred eighty (180) days following any term of the contract.

27. SCHOOL BOARD: When goods and/or services are for the benefit of Lynchburg City Schools, the contract shall be entered into on behalf of the Lynchburg City School Board.

CONTRACT PROVISIONS

28. TERMINATION OF CONTRACTS: Contracts will remain in force for full periods specified and/or until all articles ordered before date of termination shall have been satisfactorily delivered and accepted and thereafter until all requirements and conditions shall have been met unless:

    a. Terminated prior to expiration date by satisfactory deliveries of entire contract requirements, or upon termination by the City for convenience or cause, or upon termination by Contractor for material breach by the City.

    b. Extended upon written authorization of the Procurement Manager and accepted by Contractor, to permit ordering of unordered balances or additional quantities at contract prices and in accordance with contract terms.

29. TERMINATION FOR CONVENIENCE: A contract may be terminated by the City in accordance with this clause in whole or in part whenever the Procurement Manager shall determine that such a termination is in the best interests of the City. Any such termination shall be effected by delivery to the Contractor at least (5) working days prior to the termination date of a Notice of Termination specifying the extent to which performance shall be terminated and date upon which such termination becomes effective. An adjustment in the contract price shall be made to compensate the contractor for his/her actual costs incurred in performance prior to termination that, as determined in the City's discretion, are reasonable, allocable, and allowable, plus a reasonable amount of profit on such costs. In no event shall the City be liable to the contractor for anticipated profits for unperformed work or undelivered goods or for any consequential, special, incidental, or punitive damages of any kind. In no event shall the City be liable for any amount over the contract price.

30. TERMINATION OF CONTRACT FOR CAUSE:

a. The City may, by written notice of termination to the Contractor specifying a termination date at least five days thereafter, terminate this contract for cause in whole or in part if the Contractor (1) fails to deliver the goods or perform the services this contract requires within the time this contract specifies, or (2) fails to perform any of its other obligations under this contract or violates any provision of this contract.

b. If this contract is terminated for cause, the Procurement Manager may require the Contractor to transfer title and deliver to the City, as directed by the Procurement Manager, any completed or partially completed goods and documents, data, studies, surveys, drawings, maps, models and reports ("deliverables") prepared by the Contractor under the contract. The City shall pay the contract price for such completed goods and deliverables. The Contractor and Procurement Manager shall agree on the amount of payment for partially-completed goods and deliverables the City requires the Contractor to transfer and deliver to it. If the parties fail to agree, then the Contractor may present a claim to the City for its reasonable costs for the partially-completed goods and deliverables. Costs recoverable shall be limited to those that, as determined in the City's discretion, are reasonable, allocable, and allowable. Such costs in no event shall exceed the contract price for the goods and deliverables if completed.

c. Notwithstanding the above, the Contractor shall not be relieved of liability to the City for damages sustained by the City by virtue of any breach of contract by the Contractor for the purpose of setoff until such time as the exact amount of damages due to the City from the Contractor is determined.

d. If the City terminates this contract for cause when cause, in fact, does not exist, then the termination shall for all purposes be deemed a termination for convenience under this contract, and the termination for convenience clause shall apply for all purposes.

e. If Contractor properly terminates this contract for material breach by the City, Contractor’s damages shall be limited to the amounts recoverable by Contractor for a termination for convenience.

31. CONTRACT MODIFICATIONS: No modifications in the terms of a contract shall be valid or binding upon the City unless made in writing, signed, and duly authorized by the City.

32. FUNDING: The continuation of the terms, conditions, and provisions of any resulting contract beyond June 30 of any year, the end of the City's fiscal year, are subject to approval and ratification by Lynchburg City Council and appropriation by them of the necessary money to fund said contract for each succeeding year.

33. NEW GOODS, FRESH STOCK: Unless otherwise specifically stated, the Contractor shall provide new rather than used goods, fresh stock, and the latest model, version, design or pack of any item specified.

34. NON-DISCRIMINATION: During the performance of this contract the Contractor agrees as follows:

a. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or other basis prohibited by state law relating to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places,

available to employees and applicants for employment, notices setting forth the provisions of this non-discrimination clause.

b. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an Equal Opportunity Employer.

c. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

d. The Contractor will include the provisions of the foregoing paragraphs a, b, and c above in every subcontract or purchase order of over ten thousand dollars so that the provisions will be binding upon each subcontractor or vendor.

35. DRUG FREE WORKPLACE: Section 2.2-4312 Code of Virginia. For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with this chapter, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

During the performance of this contract, the contractor agrees to:

a. Provide a drug-free workplace for the contractor's employees

b. Post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition

c. State in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace

d. Include the provisions of the foregoing clauses in every subcontract or purchase order over $10,000, so that the provisions will be binding upon each subcontractor or vendor

36. MINORITY AND WOMEN OWNED BUSINESS ENTERPRISES: It is the policy of the City to undertake every effort to increase opportunity for utilization of small, minority-owned, and women-owned businesses in all aspects of procurement to the maximum extent feasible.

a. In connection with the performance of this contract, the Contractor agrees to use his/her best effort to carry out this policy and ensure that Small, minority-owned, and women-owned businesses shall have the maximum practicable opportunity to compete for subcontract work under this contract consistent with the efficient performance of this contract.

b. As used in this contract, the term "Small Business" is defined as a business, independently owned and controlled by one or more individuals who are U.S. citizens or legal resident aliens, and together with affiliates, has 250 or fewer employees, or average annual gross receipts of $10 million or less averaged over the previous three years. One or more of the individual owners shall control both the management and daily business operations of the small business. (Code of Virginia 2.2-4310)

c. As used in this contract, the term "Minority-Owned Business" is defined as a business that is at least 51% owned by one or more minority individuals who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest in the corporation, partnership, or limited liability company or other entity is owned by one or more minority individuals who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more minority individuals. (Code of Virginia 2.2-4310)

d. As used in this contract, the term "Woman-Owned Business" is defined as a business that is at least 51% owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership, or limited liability company or other entity, at least 51% of the equity ownership interest is

owned by one or more women who are U.S. citizens or legal resident aliens, and both the management and daily business operations are controlled by one or more women. (Code of Virginia 2.2-4310)

e. Where federal grants or monies are involved, it is the policy of the City through its agents and employees to comply with the requirements set forth - Standards Governing State and Local Grantee Procurement - of the U.S. Office of Management and Budget Circular N. A-102, Uniform Administrative Requirements for Grants-in-Aid to State and Local Governments, as they pertain to small and minority business utilization.

37. GUARANTEES & WARRANTIES: Unless otherwise specifically indicated in the solicitation, by entering into the contract, the Contractor itself warrants and guarantees all goods and services furnished (1) in accordance with the General Guaranty and Service Contract Guaranty paragraphs herein, and (2) in accordance with the provisions of the Uniform Commercial Code. In addition, the Contractor shall properly transfer to the City all standard warranties given by the manufacturer(s) of any goods furnished. The Contractor shall deliver all manufacturers' warranties to the Procurement Manager before final payment on the contract.

38. PRICE REDUCTION: If any time after the date of the bid the Contractor makes a general price reduction in the comparable price of any material covered by the contract to customers generally, an equivalent price reduction based on similar quantities and/or considerations shall apply to the contract for the duration of the contract period (or until the price is further reduced). Such price reduction shall be effective at the same time and in the same manner as the reduction in the price to customers generally. For purpose of this provision, a "general price reduction" shall mean any horizontal reduction in the price of an article or service offered (l) to contractor's wholesalers, jobbers, retailers, etc., which was used as the basis for bidding on this solicitation. An occasional sale at a lower price, or sale of distressed merchandise at a lower price, would not be considered a "general price reduction" under this provision. The Contractor shall submit invoices at such reduced prices indicating on the invoice that the reduction is pursuant to the "Price Reduction" provision of the contract documents. The Contractor in addition will, within ten (10) days of any general price reduction, notify the Procurement Division of such reduction by letter. FAILURE TO DO SO WILL BE A BREACH OF THE CONTRACT AND MAY REQUIRE TERMINATION OF THE CONTRACT. Upon receipt of any such notice of a general price reduction, all ordering offices will be duly notified by Procurement.

39. CHANGES: The City may, at any time, without notice to any sureties, by written order indicated to be a change order, make changes within the general scope of the contract, including without limitation, changes in (1) specifications (including drawings and designs), (2) method of packing and shipment, (3) method or manner of performance, (4) place of delivery, and (5) time for performance and completion.

a. Within fifteen (15) days of receipt of a change order, the Contractor shall submit a written proposal for any equitable adjustment to the contract price, delivery schedule, or both, that should in fairness be made due to the change order. The parties shall then agree to and sign a modification to the contract that makes an equitable adjustment to the contract price, delivery schedule, or both.

b. If the parties cannot agree to a modification to the contract, then the City may either cancel the change order at no expense to the City or order in writing that the Contractor proceed with the change order.

c. If the City orders in writing that the Contractor proceed with the change order and no adjustment is agreed upon, then the Contractor or City may submit a claim for an equitable adjustment to the contract price, delivery schedule, or both, due to the change order. Any equitable adjustment as to contract price shall be limited to the increase or decrease in cost reasonably attributable to the change order that, as determined in the City's discretion, are reasonable, allocable, and allowable. Any equitable adjustment as to delivery schedule shall be limited to an increase or decrease in schedule reasonably attributable to the change order.

d. Nothing shall excuse the Contractor from proceeding with the contract as changed by written change order.

e. No payment shall be made to the Contractor for any extra material or services or for any greater amount of money than the written contract stipulates unless the procedures of this clause have been strictly followed.

40. PLACING OF ORDERS: Orders against contracts will be placed with the Contractors on a Purchase Order executed and released by the Procurement Division. The Purchase Order must bear the appropriate contract number and date. Where Blanket Purchase Agreements (BPAs) have been executed and a Purchase Order has been released by Procurement, telephonic orders may be placed directly with the Contractor by the ordering office. Such agreements (BPA) are normally reserved for the purchase of highly repetitive items on a day-to-day basis.

DELIVERY PROVISIONS

41. SHIPPING INSTRUCTIONS-CONSIGNMENT: Unless otherwise specified in the solicitation, each case, crate, barrel, package, etc., delivered under the contract must be plainly stenciled or securely tagged, stating the Contractor's name, purchase order number, and delivery address as indicated in the order. Where shipping containers are to be used, each container must be marked with the purchase order number, contract number, name of the Contractor, the name of the item, the item number, and quantity contained therein. In case of carload lots, the Contractor shall tag the car, stating Contractor's name and purchase order number. Any failure to mark items as required by the instructions will cause the Contractor to bear the risk of any resulting loss of or damage to material, or late delivery or misdelivery of material and any damages resulting therefrom. Deliveries must be made during the City's normal business day (Monday to Friday, except holidays, from 9:00 A.M. to 4:00 P.M.) and sufficiently before closing time to permit unloading, inspection, and storage, unless specific arrangements have previously been agreed upon with the City's storekeeper at the delivery point. The Contractor shall ensure compliance with these instructions for items that are drop-shipped.

42. RESPONSIBILITY FOR SUPPLIES TENDERED: The Contractor shall be responsible for the materials or supplies covered by the contract until they are delivered at the designated point, but the Contractor shall bear all risk on rejected materials or supplies after notice of rejection. Rejected materials or supplies must be removed by and at the expense of the Contractor promptly after notification of rejection, unless public health and safety require immediate destruction or other disposal of rejected delivery. If rejected materials are not removed by the contractor within ten (10) days after date of notification, the City may return the rejected materials or supplies to the Contractor at Contractor's risk and expense or dispose of them as its own property.

43. INSPECTIONS: Inspection and acceptance of materials or supplies will be made after delivery at destination herein specified unless otherwise stated. If inspection is made after delivery at destination herein specified, the City will bear the expense of inspection except for the value of samples used in case of rejection. Final inspection shall be conclusive except in regards to latent defects, fraud, or such gross mistakes as amount to fraud. Final inspection and acceptance or rejection of the materials or supplies will be made as promptly as practicable, but failure to inspect and accept or reject materials or supplies shall not impose liability on the City for such materials or supplies as are not in accordance with the specifications.

44. COMPLIANCE: Delivery must be made as ordered and in accordance with the solicitation or as directed by the Procurement when not in conflict with the bid. The decision of Procurement as to reasonable compliance with delivery terms shall be final. Burden of proof of delivery in receipt of goods by the purchaser shall rest with the Contractor. Any request for extension of time of delivery from that specified must be approved by Procurement, such extension applying only to the particular item or shipment affected.

45. DELAY: Should the Contractor be delayed by the City, there shall be added to the time of completion a time equal to the period of such delay caused by the City. However, the Contractor shall not be entitled to claim damages or extra compensation for such delay or suspension. This provision does not apply to public construction contracts.

46. METHOD AND CONTAINERS: Unless otherwise specified, goods shall be delivered in commercial packages in standard commercial containers, so constructed as to ensure acceptance by common or other carrier for safe transportation to the point of delivery. Containers become property of the City unless otherwise specified by bidder.

47. REPLACEMENT: Materials or components that have been rejected by the City in accordance with the terms of this contract shall be promptly replaced by the Contractor at no cost to the City.

48. PACKING SLIPS OR DELIVERY TICKETS-All shipments shall be accompanied by Packing Slips or Delivery Tickets, and shall contain the following information for each item delivered:

(1) The Purchase Order Number
(2) The Name of the Article and Supplier's Stock Number
(3) The Quantity Ordered
(4) The Quantity Shipped
(5) The Quantity Back Ordered
(6) The Name of the Contractor

Bidders are cautioned that failure to comply with these conditions shall be considered sufficient reason for refusal to accept the goods.

PAYMENTS

49. PAYMENT: Payment shall be made after satisfactory performance of the contract, in accordance with all of the provisions thereof, and upon receipt of a properly completed invoice. The City reserves the right to withhold any or all payments or portions thereof for Contractor's failure to perform in accordance with the provisions of the contract or any modifications thereto.

50. PARTIAL PAYMENTS-Unless otherwise specified, partial payments will be made upon acceptance of materials or services so invoiced if in accordance with completion date. However, 10 percent (10%) of the value of the entire order may be retained until the completion of the contract.

51. PAYMENTS FOR EQUIPMENT, INSTALLATION, AND TESTING: When equipment involves installation (which shall also be interpreted to mean erection and/or setting upon or placing in position, service or use) and test, and where such installation or testing is delayed, payment may be made on the basis of fifty percent (50%) of the contract price when such equipment is delivered on the site. A further allowance of twenty five percent (25%) may be made when the equipment is installed and ready for test. The balance shall be paid after the equipment is tested and found to be satisfactory. If the equipment must be tested, but installation is not required to be made by the Contractor or if the equipment must be installed but testing is not required, payment may be made on the basis of seventy five percent (75%) at the time of delivery and the balance shall be paid after satisfactory test or installation is completed.

52. PAYMENTS TO SUBCONTRACTORS: Within seven (7) days after receipt of amounts paid to the Contractor by the City for work performed by subcontractor under that contract, the Contractor shall either (a) pay the subcontractor for the proportionate share of the total payment received from the City attributable to the work performed by the subcontractor under that contract; or (b) notify the City and subcontractor, in writing, of Contractor's intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment. The Contractor must pay interest at the rate of one percent per month unless provided otherwise to the subcontractor on all amounts owed by the Contractor that remain unpaid after seven days following receipt by the Contractor of payment from the City for work performed by the subcontractor under that contract, except for amounts withheld as allowed in (b) above. The Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the City.

In order to receive payment, individual Contractors must provide their social security numbers; and proprietorships, partnerships, limited liability companies, and corporations must provide their federal employer identification numbers on a completed Federal W-9 form.

GENERAL

53. GENERAL GUARANTY: Contractor agrees to:

    a. Indemnify and save the City, its agents and employees harmless from any claim or liability of any nature or kind for unauthorized use of any copyrighted or uncopyrighted compositions, secret process, patented or unpatented invention, article or appliance furnished or used in the performance of the contract.

    b. Protect the City against latent defective materials or workmanship and to repair or replace any damages or marring occasioned in transit or delivery.

    c. Furnish adequate protection against damage to all work and to repair damages of any kind, to the building or equipment, to his/her own work or to the work of other contractors, for which his/her workers or those providing work through Contractor are responsible.

    d. Pay for all permits, licenses and fees and give all notices and comply with all laws, ordinances, rules and regulations of the United States, State, County, and City.

    e. Protect the City from loss or damage to City-owned property while it is in the custody or control of the Contractor.

54. SERVICE CONTRACT GUARANTY: Contractor agrees:

    a To furnish services described in the solicitation at the times and places and in the manner and subject to conditions therein set forth, provided, however, that the City may reduce the said service at any time.

    b. To enter upon the performance of services with all due diligence and dispatch; assiduously press to its complete performance and exercise therein the highest degree of skill and competence.

    c. All work performed and services rendered shall strictly conform to all laws, statutes, regulations, and ordinances and the applicable rules, regulations, methods and procedures of all government boards, bureaus, offices, and other agencies.

    d. Said services may be inspected by an employee of the City at any reasonable time and place selected by the City. The City shall be under no obligation to compensate Contractor for any services not rendered in strict conformity with the contract.

    e. The presence of a City/County/State Inspector shall not lessen the obligation of the Contractor for performance in accordance with the contract requirements or be deemed a defense on the part of the Contractor for infraction thereof. The Inspector is not authorized to revoke, alter, enlarge, relax, or release any of the requirements of the contract documents. Any omission or failure on the part of the Inspector to disapprove or reject any work or material shall not be construed to be an acceptance of any such defective work or material.

55. INDEMNIFICATION: Contractor shall indemnify, keep and save harmless the City, its agents, officials, employees, and volunteers against all injuries, death, loss, damage, claims, patent claims, suits, liabilities, judgements, costs and expenses, (collectively "Losses") which may or otherwise accrue against the City in consequence of the granting of a contract or which may or otherwise result therefrom, if it shall be determined that the Loss was caused through negligence or omission by the Contractor or its employees, of any subcontractor of Contractor or its employees, if any, or providing goods or services through Contractor, and the Contractor shall, at his own expense, appear, defend and pay all charges of attorneys and all costs and other expenses arising therefrom or incurred in connection therewith. If any judgment shall be rendered against the City in any such action, the Contractor shall at his own expense, satisfy and discharge the same. Contractor expressly understands and agrees that any performance bond or insurance protection required by this contract, or otherwise provided by Contractor, shall in no way limit the Contractor's responsibility to indemnify, keep and save harmless and defend the City as herein provided.

56. OFFICIALS NOT TO BENEFIT: Each bidder shall certify, upon signing a bid, that to the best of his or her knowledge no City official or employee having official responsibility for the procurement transaction, or member of his or her immediate family, has received or will receive any financial benefit relating to the award of this contract. If such a benefit has been received or will be received, this fact shall be disclosed with the bid or as soon thereafter as it appears that such a benefit will be received. Failure to disclose the information prescribed above may result in suspension or debarment or rescission of the contract made, or could affect payment pursuant to the terms of the contract.

    Whenever there is reason to believe that benefit of the sort described in paragraph a has been or will be received in connection with a bid or contract, and that the Contractor has failed to disclose such benefit or has inadequately disclosed it, the City, as a prerequisite to payment pursuant to the Contractor, or at any time, may require the Contractor to furnish, under oath, answers to any questions related to such possible benefit.

    In the event the bidder has knowledge of benefits as outlined above, this information should be submitted with its bid. If the above does not apply at time of award of contract and becomes known after inception of a contract, the bidder shall address the disclosure of such facts to the Procurement Manager. The relevant Invitation for Bid Number (see cover sheet) should be referenced in the disclosure.

57. CITY LICENSE: All firms doing business in the City are required to be licensed in accordance with the City's Business, Professional, and Occupational Licensing Tax Ordinance. Wholesale and retail merchants without a business location in Lynchburg are exempt from this requirement. Questions concerning the BPOL tax should be directed to the Office of the Commissioner of Revenue, phone: 434-455-3880.

58. REGISTERING OF CORPORATIONS: In accordance with the Code of Virginia, any foreign corporation, partnership or limited liability company transacting business in Virginia is required to secure a certificate of authority from the Virginia State Corporation Commission. Contractor shall ensure it is duly registered in Virginia and such status shall be maintained during the term of the contract

59. COVENANT AGAINST CONTINGENT FEES: The Contractor warrants that no person or selling agent has been employed or retained to solicit or secure this contract upon an agreement or understanding for a commission, percentage, brokerage, or contingent fee, except bona fide employees or bona fide established commercial or selling agencies maintained by the contractor for the purpose of securing business. For violation of this warranty, the City shall have the right to terminate or suspend this contract without liability to the City, or in its discretion, to deduct from the contract price or consideration, or otherwise recover, the full amount of such commission percentage, brokerage, or contingent fee.

60. VIRGINIA FREEDOM OF INFORMATION ACT: All proceedings, records, contacts and other public records relating to procurement transactions shall be open to the inspection of any citizen, or any interested person, firm or corporation, in accordance with the Virginia Freedom of Information Act, except as provided in Virginia Code § 2.2-4342 and paragraph 16 of this bid document.

61. SECTION 2.2-4311.1 CODE OF VIRGINIA – ILLEGAL ALIENS: The Contractor agrees that he does not, and shall not during the performance of this contract knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.

62. COOPERATIVE PROCUREMENT: This procurement is being conducted by the City of Lynchburg in accordance with the provisions of 2.2-4304 CODE OF VIRGINIA. Except for contracts for architectural and engineering services, if agreed to by the contractor, other public bodies may utilize this contract. The Contractor shall deal directly with any public body it authorizes to use the contract. The City, its officials and staff are not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transactions between the Contractor and any other public bodies, and in no event shall the City, its officials or staff be responsible for any costs, damages or injury resulting to any party from use of a City Contract. The City assumes no responsibility for any notification of the availability of the contract for use by other public bodies, but the Contractor may conduct such notification.

63. PRECEDENCE OF TERMS AND CONDITIONS: Any and all Special Terms and Conditions contained in this Invitation for Bid that may be in variance or conflict with these General Terms, Conditions, and Instructions shall have precedence over these General Terms, Conditions, and Instructions. If no changes or deletions to General Terms, Conditions, and Instructions are made in the Special Terms and Conditions, then the General Terms, Conditions, and Instructions shall prevail in their entirety.

64. INSURANCE:

a. The contractor/vendor shall procure, maintain and provide proof of insurance coverage for injuries to persons or damages to property which may arise from or in connection with the work performed on behalf of the City by the contractor, his agents, representatives, employees or subcontractor. Such coverage shall be maintained by the contractor/vendor for the duration of the contract period.

1. **Broad Form Commercial General Liability:** (Occurrence Form CG0001, Ed. 11/88): $1,000,000 CSL, BI & PD.

2. **Automobile Liability:** Code 1 "ANY AUTO" (Form CA0001 Ed. 6/92): $1,000,000 CSL, BI & PD.

3. **Workers' Compensation:** Statutory Amount.

4. The insurance policies shall include or be endorsed to include the following provisions:

(1) The City of Lynchburg, Virginia, its officers/officials, employees, agents and volunteers (the City) shall be endorsed as "insureds" under the terms and conditions of the policies for liabilities which may arise out of the contractor/vendor's operations or activities in these projects.

(2) The contractor/vendor shall send an **actual copy of the policy endorsement document** from the insurance carrier that provides this coverage (ISO Form CG20100704 or similar); **OR,** send an **actual copy of the policy endorsement** that provides blanket additional insured coverage when required by a written agreement (ISO Form CG20331001 or similar), to: Risk Management, 900 Church Street, Lynchburg, VA 24504, Phone: (434) 455-3815; Fax: (434) 847-1684.

(3) In addition to #2, above, the contractor/vendor shall provide the City with a certificate of insurance with applicable endorsements effecting coverages, signed by a person authorized by the insurance company to bind coverage on its behalf. Certificates of insurance shall be received by the City within 5 days of notice of intent to award.

(4) Any deductibles or self-insured retentions applicable to required coverages shall be paid by the contractor/vendor, and the City shall not be required to participate therewith.

(5) The contractor/vendor shall agree to provide the City with 30 days written notice of any cancellation of or reduction in the required coverages.

(6) The insurance required hereunder shall be primary and any insurance or self-insurance maintained by the City shall be excess of the contractors/vendors insurance and shall not contribute therewith.

(7) Failure of the contractor/vendor to comply with any reporting provisions of the insurance policies required hereunder shall not affect coverage provided to the City.

(8) All rights of subrogation against the City shall be waived.

(9) All coverages for subcontractors of the contractors/vendors, if any, shall be subject to all of the requirements stated herein.

65. PROTEST OF AWARD OR DECISION TO AWARD: The following are the exclusive procedures for a bidder or offeror to protest the City's award or decision to award a contract. A protest may not be based upon the alleged non-responsibility of a person to whom the City awards or makes a decision to award a contract.

a. Any protest to award a contract shall be in writing and shall be delivered so that it is received by the City Manager not later than five (5) business days after announcement of the award or decision to award, whichever comes first. Otherwise any such protest shall be deemed to be waived.

b. Except for a protest of an emergency or sole source procurement, a protest of a City award or decision to award a contract may only be made by a person who submitted a bid or proposal for the procurement at issue and who was reasonably likely to have its bid or proposal accepted but for the City's decision. In the case of an emergency or sole source procurement, a protest may only be made by a person who can show that he was reasonably likely to have submitted a successful bid or proposal if the procurement had been other than emergency or sole source.

c. Protests shall only be granted if (1) the protester has complied fully with Sec. 18.1-6 of the Lynchburg Public Procurement Code and there has been a violation of law, the Lynchburg Public Procurement Code, or mandatory terms of the solicitation that clearly prejudiced the protestor in a material way, or (2) a statute requires voiding of the decision.

d. The City Manager shall issue a written decision on a protest within ten (10) days of its receipt by the City Manager.

e. If the protest is denied, the protestor may only appeal the denial or otherwise contest or challenge the procurement by then filing suit in the Lynchburg Circuit Court, Lynchburg, Virginia, and serving the city with such suit within ten (10) days of such denial. Otherwise, the City Manager's decision shall be final and conclusive, and the protester's right to appeal the denial or to otherwise contest or challenge the procurement shall be deemed to be waived.

f. Strictly following these procedures shall be a mandatory prerequisite for protest of the City's award or decision to award a contract. Failure by a bidder to follow these procedures strictly shall preclude that bidder's protest and be deemed to constitute a waiver of any protest.

66. EXHAUSTION OF ADMINISTRATIVE REMEDIES: No bidder, offeror, potential bidder or offeror, or Contractor shall institute any legal action against the City until all administrative remedies available under the above paragraphs have been exhausted and until all requirements of the Lynchburg Public Procurement Code, and, to the extent applicable, the Virginia Public Procurement Act, have been met.

67. CONTRACTUAL CLAIMS AND DISPUTES: Any claim by a Contractor shall be resolved in accordance with the Lynchburg Public Procurement Code.

68. INSPECTION AND REVIEW OF RECORDS: The City reserves the right to perform or have performed inspections and reviews of the records of the Contractor for any service contract with the City and to have copies made of such records. Contractor shall maintain and preserve all such records, at its own expense, during contract performance and for a period of at least three years after the contract has terminated. At the City's request at any time during contract performance or within a period of three years after the contract has terminated, the Contractor shall promptly make all records available, at a location within the City of Lynchburg, to the City or those retained by the City, for inspection, review and copying.

INSTRUCTIONS TO BIDDERS

Sealed bids, subject to the specifications and conditions contained herein and attached hereto, will be received in the Procurement Division Office, Third Floor City Hall, 900 Church Street, Lynchburg, Virginia, 24504, until, but no later than **2:00 p.m**. Local Time Prevailing, **December 30, 2014**, and then publicly opened and read aloud in the Bidder's Room.

Any questions which may arise as a result of this solicitation may be addressed to Florence Randolph, Purchasing Technician, at 434-455-3970, or by email to florence.randolph@lynchburgva.gov. Inquiries must be received at least 7 business days prior to the due date in order to be considered. Contact initiated by a bidder concerning this solicitation with any other City representative, not expressly authorized elsewhere in this document, is prohibited. Any such unauthorized contact may result in disqualification of the bidder.

To be considered, your bid must be submitted on a copy of this Invitation for Bid. Bidders shall sign in the space provided on the Terms and Signature Sheet and return all required documents with bid. Mark outside of your envelope with **Invitation for Bid # 15-957** and opening date of bid. Bids, to include addenda or changes to a response, shall not be accepted via Fax machine or by Internet E-mail. Any bid received after the announced time and date for submittal, whether by mail or otherwise, will be rejected. The time of receipt shall be determined by the time clock stamp in the Procurement Division. Bidders are responsible for ensuring that their bids are stamped by Procurement personnel before the deadline indicated.

Nothing herein is intended to exclude any responsible vendor, his product or service or in any way restrain or restrict competition. All responsible vendors are encouraged to bid.

For information pertaining to this solicitation, including bid documents, addenda, bid tabulation and notice of award, bidders may access public notification electronically on the Procurement website:
http://www.lynchburgva.gov/current-solicitations.

PURPOSE:

The City of Lynchburg requests bids for one (1) four wheel drive tractor loader with backhoe. Machine is to have a minimum 100 net horsepower engine, 1.31 cubic foot front bucket, 18 inch backhoe bucket and extendable dipperstick.

TERM OF CONTRACT:

1. Quantities are subject to increase should additional purchases need to be made during the fiscal year.
2. If awarded the contract, bidder agrees to extend the accepted contract price for additional units up to twelve (12) months from execution of contract.

BASIS OF AWARD

Award will be made to the lowest responsive and responsible bidder based on the total base bid.

FOUR WHEEL DRIVE TRACTOR LOADER WITH BACKHOE

TERMS AND SIGNATURE SHEET
All bids shall be signed on the Terms and Signature Sheet in order to be considered.

All prices shall be F.O.B.: Destination, City of Lynchburg, 1650 Memorial Avenue. Freight, delivery costs, and incidental charges shall be included in the bid price(s).

In compliance with this Invitation for **Bid #15-957** and subject to all conditions thereof, the undersigned offers and agrees to furnish any or all items and/or services upon which prices are quoted, at the price quoted as specified.

My signature below certifies:

a. I agree to abide by all conditions of this Bid and that I am authorized to sign this Bid.
b. The accompanying bid is not the result of or affected by, any act of collusion with another person or company engaged in the same line of business or commerce, or any act of fraud punishable under, Chapter 12, Title 18.2, 498.4 of the Code of Virginia, 1950, as amended. Furthermore, I understand that fraudulent and collusive bidding is a crime under the Virginia Governmental Frauds Act, the Virginia Government Bid Rigging Act, the Virginia Anti-Trust Act, and Federal Law and can result in fines, prison sentences, and civil damage awards.
c. The accompanying bid is in compliance with the State and Local Government Conflict of Interests Act 2.2-3100, supplemented by Article 6, 2.2-4367-69 of the Code of Virginia. Specifically, no City employee, City employee's partner, or any member of the City employee's immediate family holds a position with the bidder, offeror, or contractor such as an officer, director, trustee, partner or the like, or is employed in a capacity involving personal and substantial participation in the procurement transaction, or owns or controls an interest of more than five percent.

Acknowledge receipt of addenda here: No.____ Date:_____ No.____ Date:_____

Complete Legal Name of Company: _____

Order From Address: _____

_____

Remit To Address: _____

_____

Signature: _____

Email: _____

Name(type/print): _____

Title: _____

Fed ID No.: _____ Phone:_____ Fax: _____

We hereby provide the following information to the City regarding our business. We understand that it is provided for statistical purposes only and all firms submitting bids will receive equal consideration.

Minority-Owned Business: Yes _____ No_____
Women Owned Business: Yes _____ No _____
Lynchburg Business: Yes _____ No _____

Questions to Bidder

Bidders are to respond to the following question: Have the individual(s), owner(s), or principal officer(s) of the firm submitting the bid ever been convicted of a felony or a misdemeanor involving moral turpitude, which would adversely affect the ability to perform the contract?

YES _____ NO _____

If yes, list individual or officer and title and give details.

_____

_____

_____

_____

NOTE: Answering yes to this question will not necessarily exclude your company from consideration but will be used to weigh the relationship between the offense and the contract to be performed.

Is your firm currently involved in litigation which would adversely affect performance on this contract?

YES _____ NO _____

Statement of Experience

Bidder: _____

How Long In Business (at current address): _____

Principals: _____

Title: _____

Type of Work Normally Performed: _____

REFERENCES: Bidders shall provide a listing of no less than three (3) references for which the company has provided specified goods/services of the same or greater scope within the last three (3) years.

Firm's Name	Contact Person	Contact Title	Telephone
Goods/Services Provided	E-Mail Address		Fax
Firm's Name	Contact Person	Contact Title	Telephone
Goods/Services Provided	E-Mail Address		Fax
Firm's Name	Contact Person	Contact Title	Telephone
Goods/Services Provided	E-Mail Address		Fax
Firm's Name	Contact Person	Contact Title	Telephone
Goods/Services Provided	E-Mail Address		Fax

CERTIFICATION OF NONDISCRIMINATION AND ANTI-COLLUSION

***By submitting their bids, all bidders certify to the City of Lynchburg, VA that they will conform to the provisions of the Federal civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginian's With Disabilities Act, the Americans With Disabilities Act, Section 2.2-4311 of the Virginia Public Procurement Act, and the Lynchburg Procurement Ordinance*:**

In every contract over $10,000, the provisions below apply:

1. During the performance of this contract, the contractor agrees as follows:

A. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

B. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.

C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

2. The contractor will include the provisions of the foregoing paragraphs A, B and C in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

Certified by: _____ (***corporate seal)***

Date: _____

Note: I hereby certify that this bid is not the result of, or affected by, any act of collusion with another person engaged in the same line of business, or any act of fraud punishable under the Virginia Commonwealth Frauds Act.

_____ ***(seal)***

Acknowledged before me this _____ **day of** _____ **,** _____

_____
Notary Public

My commission expires: _____

Limited Liability Form

All Prospective Firms Must Respond To The Following

If a limited liability company, limited liability partnership, or a limited partnership indicate below:
Check one:

____ Limited Liability Company

____ Limited Liability Partnership

____ Limited Partnership

Have you registered with the State Corporation Commission, to conduct business in Virginia?

☐ Yes ☐ No If yes, State Corporation Commission #_____

Name(s) and address(es) of the individuals that formed the limited liability organization:

_____

_____

_____

_____

List who is authorized to execute contracts: _____

_____

If conducting business under an assumed business name, fill out the following information:

Name of assumed business: _____

Owner's name and address: _____

Registration date: _____ Expires: _____

If conducting business as a sole proprietorship, fill out the following information:

Individual's name liable for all obligations of business: _____

If you are a sole proprietor using an assumed name, please list below:

_____

Registration date: _____ Expires: _____

BID #: 15-957
CUSTOMER: Water Resources
100 HP BACKHOE-LOADER

SPECIFICATIONS

Specifications for one (1) four wheel drive tractor loader with backhoe. Machine is to have a minimum 100 net horsepower engine, 1.31 cubic foot front bucket, 18 inch backhoe bucket and extendable dipperstick.

INTENT OF SPECIFICATIONS

A. It is the intent of these specifications to cover the furnishing and delivery of one (1) four wheel drive tractor loader with backhoe. With a view to obtaining the best results and the most acceptable equipment for service at the Water Resources Department, these specifications cover only the general requirements as to the type of construction together with certain details as to finish, equipment and appliances to which the equipment shall conform. Minor details of construction and materials, which are not otherwise specified, are left to the discretion of the contractor, who shall be solely responsible for the design and construction of all such features.

B. Vendor shall complete every space in the vendor's column with a "yes" to indicate item being quoted is exactly as specified or a "no" to indicate any deviation of item being bid from the specifications. Any "no" response or deviation shall be explained in spaces provided. Where certain brands "or equal" are specified, be sure to state the brand/model of option quoted. Any additions, deletions, or variations from the following specifications must be noted. Any items appearing in the manufacturer regularly published specifications and offered as standard equipment by the manufacturer are included in any submitted bid, unless otherwise expressly specified herein. Failure to properly complete this column shall, at the full sole discretion of the City, subject your bid to rejection. Proposed unit shall be manufacturer's latest production model and shall be furnished complete and ready for immediate operation upon delivery. All offered units must include all State and Federal required certifications and inspections upon delivery. Each bidder shall supply detailed engineering and specification data for product bid.

C. The City reserves the right to utilize value engineering evaluate life cycle cost to determine the selection of the equipment most advantageous for its use and to make an award in accordance with such provisions. There is no requirement to accept the lowest cost equipment offered and specific requirements may be waived or amended at the discretion of the City.

D. The City reserves the right to reject any or all bids, to waive informalities in any bid and to purchase any whole or part of the items listed in the bid, and to award to other than the lowest bidder if deemed to be in the best interest of the City.

E. Each vendor submitting a bid may be required to provide a demonstration model for testing. The demo shall be a proven model with all standard equipment as advertised and shall essentially have the same features as the model proposed in response to the City specifications. Demos must be presented at the designated City location within seven (7) days after notification by the City and must be available for a minimum of three (3) work days. All expenses incurred to deliver and return the demonstration model (including insurance) and expenses incurred during the demonstration shall be borne by the vendor submitting the bid.

F. To avoid untried and prototype equipment, the quoted product shall be a current production model that has been in production for a minimum of two (2) years. A list of five (5) organizations that currently use the quoted model for the purpose described in these specifications must be provided with the bid.

G. Warranty repairs: Prompt and convenient warranty service is of utmost importance to the City to keep vehicles up and running so service to the public will not be compromised. All warranty repairs shall be performed at the manufacturer's authorized warranty repair facility which shall be located within fifty (50) miles of the City of Lynchburg, VA.

H. <u>PLEASE NOTE:</u> The City will be purchasing one machine immediately as part of the current Fiscal Year 2015 budget. In addition, the City has budgeted for a second machine as part of its Fiscal Year 2016 budget that does not begin until July 2015 and will not be purchased until that time. The City desires to purchase both machines at the price offered for this bid and if awarded the contract successful bidder agrees to extend the accepted contract price for additional units up to twelve (12) months from execution of contract. Please initial to signify your acceptance.

Initial _____

I. COOPERATIVE PROCUREMENT:

This solicitation is being conducted under the provisions of the Virginia Public Procurement Act (VPPA) 2.2-4304, "Cooperative Procurement", as stated, a public body may purchase from another public body's contract even if it did not participate in the Invitation for Bid (IFB), specified that the procurement was being conducted on behalf of other public bodies. If authorized by the bidder(s), the resultant contract may be extended to any jurisdiction within the Commonwealth of Virginia to purchase at contract prices in accordance with contract terms. Any jurisdiction using such contract shall place its own order directly with the successful contractor. The City of Lynchburg acts only as the Contracting Agency and is not responsible for placement of orders, payment, or discrepancies of the participating jurisdictions. It is the contractor's responsibility to notify the jurisdictions of the availability of any resultant contract.

BID #: 15-957
100 HP BACKHOE-LOADER

Machine Vocation

The machine will be used for Water Resources Department operations to include water and sewer line pipe construction, general maintenance and snow removal operations

Specifications **Vendor's Column**

Vendor shall complete every space in the vendor's column with a "yes" or "no"

1.0 ENGINE

- **A. Water cooled diesel** _____
- **B. 100 net flywheel horsepower (minimum)** _____
- **C. Muffler mounted under the hood** _____
- **D Heavy duty air filter with restriction indicator** _____
- **E. Alternator/generator:120 amps (minimum), 12 volt negative ground system** _____
- **F. Cold weather starting aid, 110 volt, front grill mounted** _____
- **G. Antifreeze protection to minus 34 degrees Fahrenheit** _____
- **H. Four (4) stroke cycle** _____
- **I. Displacement: not less than 268 cubic inches** _____
- **J. Dual heavy duty batteries: 880 CCA (minimum)** _____
- **K. Sleevable engine cylinders** _____
- **L. High engine temperature/low oil pressure alarm** _____
- **M. Engine shall meet U.S. EPA Tier 4 Interim Stage IIIB emission standards** _____

Comments: _____

_____

2.0 REAR AXLE

- **A. Manual differential lock or torque proportioning** _____
- **B. Self-adjusting inboard hydraulically actuated wet disc brakes** _____
- **C. The service brake system, parking brake system and emergency stopping system are to conform to standards for BrakePerformance – Rubber Tired Earthmoving Vehicles** _____
- **D. Inboard planetary drive** _____
- **E. Rear axle rating (dynamic) 15,432 pounds, minimum** _____

Comments: _____

_____

3.0 TRANSMISSION

- **A. Power shift or torque converter with power reverser** _____
- **B. Minimum four (4) speeds forward and two (2) reverse** _____

Comments: _____

_____

4.0 HYDRAULIC SYSTEM

A. Hydraulic pump(s): total flow of 41 gpm at 2,200 rpm min _____

B. Hydraulic filter system _____

C. All disconnects shall be protected to prevent operational damage _____

Comments: _____

_____

5.0 FRONT DRIVE AXLE

A. Mechanical front wheel drive _____

B. Dash-mounted shift lever from 2wd to 4wd or electric on/off control) _____

C. Power steering _____

D. Front axle rating (dynamic) 13,228 pounds minimum _____

E. A "dead engine emergency steering system" is to be furnished. The system may consist of either accumulators, electrically driven components or ground driven system. The system shall conform to standards for <u>Steering for Off-road Rubber Tire Machines</u> _____

Comments: _____

_____

6.0 TIRES

A. Front pneumatic tires 12.5/80-18, 10 ply rated, R4 load rating _____

B. Rear pneumatic tires 19.5L x 24, 10 ply rated, R4 load rating _____

Comments: _____

_____

7.0 LIGHTING

A. Four (4) halogen driving/work lights (two front and two rear) _____

B. Turn signals _____

C. Instrument panel backlit _____

D. Interior cab light _____

E. Amber strobe light on top of cab _____

F. Flashing hazard lights _____

Comments: _____

_____

8.0 CAB (enclosed)

A. All steel construction _____

B. Shatterproof and tinted glass – front and rear _____

C. Roll protection and seat belts in accordance with OSHA rules _____

D. Heater: 40,000 BTU (minimum) _____

E. Front window defroster _____

F. Front and rear windshield wipers _____

G. **Front windshield washer** _____
H. **Inside rear view mirror** _____
I. **Swivel suspension seat with arm rests and vinyl fabric** _____
J. **Maximum noise suppression material** _____
K. **Adjustable interior blower fan** _____
L. **Dual outside West-Coast mirrors** _____
M. **Air conditioner: 26,000 BTU/hr, CFC free** _____
N. **AM/FM radio** _____
O. **Fire extinguisher, 10#, ABC dry type, with storage basket** _____
P. **DOT triangle type road reflector kit** _____
Q. **Two (2) doors for entry/exit** _____
R. **Ride control system shall be included that soothes the ride under all conditions of terrain** _____

Comments: _____
_____

9.0 BACKHOE ATTACHMENT

A. **To be controlled and operated independently of front end loader to make unit versatile by performing either operation without making a change** _____
B. **Dipper stick and boom to be ductile iron casting or fabricated steel weld box construction for maximum strength** _____
C. **Hydraulic stabilizers to assure stability when working at any angle or in any terrain** _____
D. **Stabilizers to have flip-over style street/off-road pads or be supplied with one set each of street and off-road pads** _____
E. **Unit to have approximately 180 degree hydraulic controlled swing with swing brake or cushioning pad** _____
F. **Digging depth not less than 19’6”** _____
G. **Loading height not less than 14’10”** _____
H. **Loading reach not less than 9’10”** _____
I. **Overall reach from rear axle line not less than 26’11”** _____
J. **One (1) each: 18 inch and 24”heavy duty universal trenching buckets. Buckets shall be manufactured by Hensley or an equal approved by a City representative. 24” bucket to be shipped with bolt-on teeth and bolts loose** _____
K. **<u>NOTE: Replaceable, bolt-on steel digging teeth and bolts for bucket are to be furnished but not fastened to the bucket</u>** _____
L. **Hydraulic cylinders to be heavy duty double acting and of sufficient size to achieve specified digging forces** _____
M. **Backhoe attachment to have mounting brackets, valves, etc. with own independent hydraulic system that do not interfere with operation of front end loader** _____
N. **Unit to be equipped with front counter-weight not less than 1,015 pounds** _____
O. **Two-lever backhoe control** _____

P. **Digging force, bucket cylinder, SAE, 15,230 pounds minimum** _____
Q. **Digging force, dipper cylinder, SAE, 7,287 pounds minimum** _____

R. **Backhoe to be furnished with an extendable dipperstick** _____
Comments: _____
_____

10.0 ACCESSORIES
A. **Back-up alarm** _____
B. **Slow moving vehicle emblem** _____
C. **Vandalism protection devices as are standard** _____
D. **Rear fenders** _____
E. **Horn** _____
F. **Hour meter** _____
G. **Tachometer** _____
H. **Fuel gauge** _____
I. **Gauges or indicator lights for engine oil pressure, coolant temperature and charging system** _____
J. **Lockable tool box (mounted)** _____
Comments: _____
_____

11.0 FRONT END LOADER (to be furnished and mounted on backhoe)
A. **Hydraulic controlled** _____
B. **Not less than 1.31 cubic yard heaped capacity – multipurpose** _____
C. **Bucket cutting edge width 90" minimum** _____
D. **Replaceable, bolt-on steel cutting edge on bucket (furnish two (2) additional cutting edges and bolts)** _____
E. **Dumping clearance at full height not less than 8'7"** _____
F. **Lift capacity 6,600 pounds (minimum) at full height** _____
G. **Bucket position indicator/automatic leveler** _____
H. **Return-to-dig feature** _____
I. **Minimum breakout force: 9,650 pounds** _____
J. **Loader to be furnished with a 90" heavy duty multipurpose bucket with lifting hooks as listed above (bucket combines features of a regular loader bucket, dozer blade, scraper and clamshell)** _____
Comments:_____
_____

12.0 GENERAL
A. **Basic machine weight of backhoe/loader including 4WD, cab and multi purpose bucket to be not less than 18,765 pounds (excluding counter-weight specified under Section 9 above)** _____
B. **Unit to be painted manufacturer's standard color** _____
Comments: _____
_____

13.0 WARRANTY

A. **Unless stated otherwise, minimum warranty shall be 24 months/ unlimited hours from date unit is placed into service** _____

B. **Exterior finishes shall be warranted against blistering, peeling, bubbling, lack of adhesion, or any other manufacturing or material defect for a period of ten (10) years** _____

C. **All hydraulic systems shall have a three (3) year warranty** _____

D. **Engine and powertrain warranties shall be five (5) years** _____

E. **Warranty shall cover all defects in material and workmanship under normal use and shall include travel cost, parts, labor and any shipping and/or insurance costs. Warranty work shall be performed at the Fleet facility in Lynchburg** _____

F. **Written detail describing warranty terms shall be provided with bid** _____

G. **The successful bidder shall provide and deliver a loaner unit of equal size (at no cost to the City) if repairs are required during the warranty period and the unit will suffer down-time exceeding two (2) working days** _____

H. **Successful bidder shall provide a 48 hour parts guarantee for the above specified equipment for the full duration of the warranty period. The guarantee shall state that parts for the specified equipment will be shipped within two (2) working days. If parts are not shipped within two (2) working days, the successful bidder will credit the City with the difference in cost from another supplier. <u>Note: The City purchases all necessary equipment parts and supplies through a centralized supplier of parts to the City. The successful supplier of this piece of equipment will be expected to work with our stocking parts supplier</u>** _____

I. **Successful bidder shall supply at time of equipment delivery a list of required parts for preventive maintenance service** _____

J. **State name and location of parts and dedicated service and/or warranty facility**

Name: _____ Location: _____

Comments: _____

14.0 PARTS SUPPLY

It is the objective of the City of Lynchburg to purchase equipment for which parts that affect the safe and/or reliable operation of the equipment are readily available for ten (10) years _____

Comments:_____

15.0 PARTS RETURN

All "slow moving" inventory parts purchased by the City that are determined unusable shall be returned to the successful bidder for credit within three (3) years of their original purchase. The parts shall be new, unused and in re-sellable condition. Each credit shall be based on the original parts purchase price and shall not require a re-stocking charge_____

Comments:_____

16.0 MANUALS/TRAINING

A. Two (2) complete technical service/engine/electrical/powertrain/ hydraulics manuals shall be furnished upon delivery _____

B. Two (2) parts manuals shall be furnished upon delivery _____

C. One (1) operator manual per unit shall be furnished upon delivery _____

D. One (1) OEM parts list per unit shall be furnished upon delivery_____

E. Vendor shall provide a factory-trained service person to instruct City personnel in the operation, maintenance, and repair of the equipment as follows:

1.) One (1) full day at time of delivery to include actual field operation of the equipment

2.) One (1) additional full day prior to expiration of the warranty period for on-site training and equipment trouble-shooting, at which time vendor shall provide a written statement of condition for all warranted items and schedule in-warranty maintenance as necessary. Date and time shall be mutually agreed upon by the city and the vendor

_____

F. Training video for operator maintenance, operation and safety to be provided _____

Comments: _____

_____

17.0 DELIVERY

Machine shall be delivered to the City of Lynchburg Fleet Services (F.O.B. Lynchburg), 1650 Memorial Avenue. Any transportation surcharge shall be included in the bid; otherwise the City will not be liable for any freight charges. Deliveries will be accepted Monday through Friday 8:00 AM – 3:00 PM, except on official holidays. Call (434) 455-4425 to arrange delivery. The equipment delivered shall be checked for compliance with the specifications. If any deviation from the specifications, damage, or improper dealer preparation exists, the invoice will not be approved for payment until all defects are corrected by the vendor _____

Comments: _____

_____

18.0 PAYMENT

A. Payment to be made within thirty (30) days after receipt of invoice _____

B. Invoices must be directed to: Fleet Services, 1650 Memorial Avenue, Lynchburg, VA 24501-1704. The city cannot be responsible for untimely payment as a result of misdirected invoices _____

C. No deposit or advance sums shall be paid _____

Comments:_____

_____

19.0 MISCELLANEOUS

A. State extended warranty packages on items such as engine, powertrain, dipperstick, swing tower, etc.

1. _____

_____

_____ **$**_____

2. _____

_____

_____**$**_____

3. _____

_____

_____**$**_____

Comments:_____

_____

FOUR WHEEL DRIVE TRACTOR WITH LOADER AND BACKHOE
WATER RESOURCES – 100 HP
BID #: 15-957

20.0 DESCRIPTIVE INFORMATION FOR PRODUCT QUOTED

Year_____ Make_____ Model_____ Operating Weight _____

Length with Bucket and Loader_____ Width Without Bucket_____

Engine Make_____ Model_____ No. Cyls._____

Displacement_____ ci/l Net HP_____@RPM_____Gross Torque____@_____RPM

Battery Volts_____ No._____ CCA @ 0º_____

Alternator Output_____

POWERTRAIN

Transmission

Power Shift_____ or Torque converter with Power Reverser_____

Forward Speeds_____ Reverse Speeds_____

AXLES

Rear Axle Rating (Dynamic)_____ Front Axle Rating (Dynamic)_____

BACKHOE

Digging depth_____ Loading height_____ Loading reach_____

Overall reach from rear axle_____ Bucket digging force_____

Digging force-dipper cylinder_____

FRONT END LOADER

Dumping clearance_____ Minimum lifting capacity _____

Minimum Breakout Force _____

HYDRAULICS

Hydraulic System Pressure (PSI)_____ Pump Flow (GPM)_____

TIRES

Front Size_____ Ply Rating_____ Type_____

Rear Size_____ Ply Rating_____ Type_____

Manufacturer's Paint Code Number_____

Comments:_____

_____

FOUR WHEEL DRIVE TRACTOR WITH LOADER AND BACKHOE
WATER RESOURCES – 100 HP
BID #: 15-957

PRICING AND VENDOR PAGE

Manufacturer Name: _____

Model Year: _____ **Model Number:** _____

Delivery Time Frame: _____

PRICE **$** _____

OPTIONS

A. Joystick control for loader and backhoe functions **$**_____

B. Trade-in for existing machine: EMIS 2787 – 2004 John Deere 410G. Contact Greg Waddell at (434) 455-4425 to arrange an inspection **($**_____**)**

Vendor Information

Company name: _____

Rep's name: _____

Address: _____
_____
_____

Phone number: _____ **FAX number:** _____

Email address: _____

Signature: _____ **Date:** _____